# Approved For Release 2006/09/28 : CIA-RDP82-00357R000800190012-4

TAB A

AFFINITY GROUP: Geography/Cartography

Family	Agency Occup. Code
Geographer-Cartography Intel Officer - Cartography Intel Officer - Geography Cartographer Photogrammetric Analyst Photogrammetric Technician Cartographic Technician	0150.02 0150.03 0150.04 1370.01 1370.02 1370.04 1371.01
QAB Specialization Fields	QAB Specilization Codes
Geography Geography, General Desert Geography Economic Geography Military Geography Physical Geography Tropical Geography Urban Geography Latin American Geography Mid East Geography etc. Western Hemisphere Geography etc. Cartography, General Cadastral Surveying Hydrography Photomapping Topographic Drafting Computer mapping etc. Cartographic Illustration	JP\$\$-JP68 JP\$\$ JP\$\$ JP\$\$ JP1\$ JP12 JP18 JP20 JP22 JP28 JP68 JV\$\$ JV\$2 JV\$2 JV12 JV18 JV26 JV31 JV76

SAMPLE OF ADDITION TO QUALIFICATION CODE TO DESIGNATE AFFINITY GROUP SKILL LEVEL:

----GEOGRAPHY/CARTOGRAPHY AFFINITY GROUP

---HIGH
---INTERMEDIATE
---ACCEPTABLE
---UNACCEPTABLE

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#### TAB B

AFFINITY GROUP: Computer Science

Family	Agency Occup. Code
Computer Science Advisor Computer Systems Administrator Computer Systems Manager Computer Operations Manager Computer Operations Supervisor Computer Operator Peripheral Equip Operator Supvsr. Peripheral Equip Operator Computer Systems Analyst Computer Programmer Computer Specialist Computer Systems Analyst-Programmer Systems Programmer	1520.03 0330.01 0330.02 0330.03 0332.01 0332.02 0332.05 0332.06 0334.01 0334.02 0334.03 0334.04 0334.05 0334.06
QAB Specialization Fields	QAB Specialization Codes
Computer Science EDP/ADP Systems Systems Analysis/Design EDP/ADP Programmer EDP/ADP Peripheral Equipment	HA20 FD20 FD22 FD24 FD32

SAMPLE OF ADDITION TO QUALIFICATION CODE TO DESIGNATE AFFINITY GROUP SKILL LEVELS:

----COMPUTER SCIENCE AFFINITY GROUP

----HIGH

----INTERMEDIATE

----ACCEPTABLE

----UNACCEPTABLE

## Approved For Release 2006/09/28: CIA: RDR82+003578000800190012-4 PROPOSED APPROACHES 10 HANDLING 16 DD PERSONNEL AUTHOLITIES AND RESPONSIBILITIES

### AUTHORITY OR RESPONSIBILITIES

Develop and disseminate uniform promotion criteria.

### SUGGESTED ACTION APPROACH

For Career Services not already operating . under uniform criteria for promotion, evaluation, and ranking, each Senior Personnel Resources Board (SPRB) would find it useful to review current career management policies, practices, techniques, procedures, and organizational structure (Boards, Panels) presently being used within the particular Career Service. It would also find it helpful to review a checklist being prepared by OP on elements to consider in establishing a personnel evaluation system. The SPRB could then move to modify the system, as required, either on the basis of reviewing and approving specific proposals for modification originating from each Career System Sub-Group (or panel) or on the basis of policy guidelines developed in ad hoc study teams made up of Sub-Group representatives, or a mixture of both approaches. Whatever system is established should seek to maintain some flexibility so that criteria are established appropriate to the unique characteristics of specific occupational groups.

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### Approved For Release 2006/09/28: CIA-RDP82-00357R000800190012-4 ADMINISTRATIVE — INTERNAL USE ONLY

OBJECTIVE NO. 10 "Identify employees with the most and the least potential, through the use of an appropriate evaluation system, following Agency-wide policy and guidance.

Develop better means of determining the possible use elsewhere in the Agency of those employees who are judged to have qualifications for continued employment even though they are considered surplus in a particular Career Service or component.

#### APPROACHES

1. Give priority to the establishment and operation of an appropriate evaluation system in the Directorates.

### METHODS OF ACCOMPLISHMENT

- 1. This will be a major responsibility of the SPRB in each Directorate. It is recommended that the initial step be for each SPRB to be briefed on present career management policies, practices, techniques, procedures, and organizational structure within the Directorate. These will form the basis for an interim system. The Boards will then need to acquire a staff capability, perhaps through appointing ad hoc task groups of component officers, to develop for Board approval Directorate-wide guidance on promotion and ranking conforming to Agency-level guidance. The Boards should seek to preserve flexibility of evaluation criteria among sub-panels when the nature of the work is sufficiently diverse between occupational groups as to affect the evaluation criteria deemed appropriate.
- 2. Each Sub-Career Service Board should be directed to .
  establish a visible counseling service and to designate the

2. Develop or expand a career counseling program.

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CMO and specific members of each Board and/or sub-panels as Career Counselors. Officers so designated should receive training in counseling techniques. The existence of the service and the names of the designated officers should be

disseminated to members of the Sub-Career Service Group.

3. Qualified individuals surplus to the needs of one Directorate may be suited to the needs of another. The SPRB should consider how they might complement the role of OP in finding useful employment for such individuals within the Agency.

3. Develop better inter-Directorate means of resolving surplus, qualified personnel.

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ADMINISTRATIVE — INTERNAL USE ONLY
OBJECTIVE NO. 9 "Better relate training to personnel development by giving supervisors the responsibility for judging the training needs of individual employees."

#### APPROACHES

Periodic consideration by supervisors of individual developmental training needs (e.g., supervisory review at time of Fitness Reports and Letters of Instruction pre-ration.

### METHODS OF ACCOMPLISHMENT

In deciding the specific kinds of training most needed to develop individuals under their supervision all supervisors (first line, middle managers and executives) should focus on (a) career service requirements and (b) employee interests and needs rather than deciding upon enrollments as occasions arise.

In monitoring training within their Directorates, the Deputies should examine the relevancy of training experiences to the subsequent utilization of employees concerned as required in the PDP.

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OBJECTIVE NO. 8 "Provide for the upward movement of highly-talented employees, even

in components where advancement room is limited."

### APPROACHES

Identify "highly-talented employees" through the PDP.

### METHODS OF ACCOMPLISHMENT

The Deputy Directors should instruct boards and panels to give special attention to young highly-talented employees identified in the PDP. As long as these personnel live up to expectations, Deputy Directors should not permit boards and panels to use rigid time-in-grade requirements to preclude the rapid advancement of these individuals even though promotion spaces are limited.

As boards and panels monitor the progress of high-potential employees they should remain abreast of the current skills, knowledges and other characteristics needed for effectiveness in key jobs at the senior level.

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OBJECTIVE NO. 7 "Insure that systematic personnel development, including rotation of

professionals as practicable, is planned and acted upon."

#### APPROACHES

1. Expand PDP to encompass professional personnel below the executive and pre-executive levels.

2. Fully utilize the rotation plans stated in the APP.

#### METHODS OF ACCOMPLISHMENT

- 1. The Director has instructed that PDP needs to be applied in improving the personnel development of professionals generally. Deputy Directors should be prepared to extend the coverage of PDP to all professional and technical personnel, GS-09 and above, who have the potential for further lateral or vertical development.
- 2. Deputy Directors should monitor the performance of the components under their jurisdiction in implementing rotation plans in the APP.

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### APPROACHES

More closely relate employee recognition systems (promotions, challenging assignments, training, QSIs, hone and merit awards, oral and written acknowledgement, etc.) to achievement of organizational objectives. Pay special attention to the possibility of increasing opportunities for supplementing monetary benefits with non-tangible rewards in recognizing job achievement.

### METHODS OF ACCOMPLISHMENT

Policy on promotions and the use of QSIs is a major topic of consideration for the SPRB within the context of Agency regulations and policies. With respect to non-monetary recognition, the SPRB could be briefed by OP on the unevenness of past practices and could ask OP to develop proposals for uniform procedures and guidance within the Directorate, which may have needs warranting more detailed consideration than provided by Agency-wide regulations and guidance.

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3. Identify occupational affinity groups in the Agency.

- 4. Annually review future component training plans and needs.
- 3. The Director of Personnel has been asked to modify the Qualification Record System to facilitate the ready identification of employees having qualifications appropriate to selected occupational affinity groups. By linking qualifications and occupations, it would be possible to enhance both employee mobility and carear development with greater assurance of serving the interests of both the employee and management. To aid this effort, each Deputy should be prepared to make available individuals he believes particularly competent to participate in such studies and who would possess the knowledge and experience necessary to determine the qualifications and skills needed to meet various types of requirements.
- 4. The Senior Personnel Resources Board could require each component to develop training profiles for their managerial officers and other occupational groups where training relates closely to job performance and employee development. Each Directorate also reviews training-related information in the APP and PDP which would provide a useful basis for discussions with OTR representatives.

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OBJECTIVE NO. 3 "Increase the impact and participation of the Deputy Directors in the personnel planning and policy processes."

#### APPROACHES

1. Implement Directorate personnel objectives.

2. Prepare Directorate-wide personnel guidances, governing the performance of personnel responsibilities and the establishment of career service structures and processes.

#### METHODS OF ACCOMPLISHMENT

- 1. The Deputy Directors will determine Directorate-wide objectives and action steps in support of the 10 DCI personnel objectives, and will consider the development of additional personnel objectives for Directorate-wide application.
- 2. The Deputy Directors will develop Directorate guidances covering, as appropriate, the 16 personnel authorities and responsibilities designated in the PASG Report and any other personnel areas of concern to them. Priority should be given to the establishment of needed Directorate guidances on employee evaluations, rankings and promotion criteria, and the establishment of evaluation and follow-up systems to keep the Deputies continually informed on the effect and merit of their programs and policies.

ADMINISTRATIVE -- IN LOAD USE ONLY

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OBJECTIVE NO. 4 "Foster open communications in the purpose and operation of important personnel policies and processes by more frequent use of Agency and component notices."

#### APPROACHES

- l. Prepare Agency Notices or Employee Bulletins on major personnel decisions having general applicability. inc ding actions of the CIA Management Committee.
- 2. Provide a mechanism to survey employee views and comments on personnel management in the Agency.
- 3. Improve personnel communications in the Directorates.

### METHODS OF ACCOMPLISHMENT

- 1. Important personnel decisions or information about planned actions that generally affect employees should be communicated as openly as possible at the instance of the DCI, the Management Committee, or the Director of Personnel, as appropriate.
- 2. The Director of Personnel will recommend guidelines to the Management Committee for the use of employee surveys, whenever appropriate, as an integral part of the Agency personnel system.
- 3. The SPRB will recommend to their Deputies how the communications system throughout the Directorate can be improved.

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OBJECTIVE NO. 5 "Provide employees with opportunities and satisfactions commensurate with their individual skills and ability."

### APPROACHES

Accomplish this objective through general improvement in personnel management, as no single action offers a solution. The pursuit of the other objectives has particular applicability.

### METHODS OF ACCOMPLISHMENT

This is a central objective for the totality of personnel programs within a Directorate but it will not be achieved if those programs are undertaken in a fragmented, uncoordinated fashion. Thus it is incumbent upon the SPRB to maintain an overview and to provide a coordinating mechanism for the Directorate programs.

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SE: <u>Middle</u> E NO:	2.	DEVELOPMENTAL OBJECTIVES  Executive development programs when deemed appropriate  Preparation for rotation assignment to DDI or the Department of State	4. ACTION COMPONENT OTR	5.  DEVELOPMENTAL TRAINING  'Midcareer Course'	6. FACILITY OTR
SE: Middle E NO:	2.	Executive development programs when deemed appropriate  Preparation for rotation assignment	OTR .		
	2.	deemed appropriate  Preparation for rotation assignment		'Midcareer Course'	OTR
		Preparation for rotation assignment to DDI or the Department of State	1		
'	7	for 3-6 months	OTR	"Intelligence Writing Technique Course"	OTR
	5.	Preparation for rotation to a country desk in OCI. This should include area studies in some depth	OTR	*"Area Seminar - (name of country)"	OTR
	4.	Update language skills	OTR	Language Learning Center, part time	OTR
	5.	Update operational skills	OTR	*''Operations Seminar - (name of area)'	' OTR
	6.	Management training	OTR	*'Middle Management Counsel (GS 11-13	)'' OTR
,	7.	Reinforce interest in area studics and political science through academic courses part time	CTR	"International Relations of Africa"	American Univ.
				·	

Approved For Release 2006/09/28: CIA-RDP82-00357R000800190012-4 TRAINING PROFILE FOR: Reports Officer CODE NO: 5. PHASE: Sabbatical ACTION DEVELOPMENTAL OBJECTIVES DEVELOPMENTAL TRAINING **FACILITY** CODE NO: \_\_\_\_\_ COMPONENT 1. Update on CIA and Intelligence OTR "CIA Today and Tomorrow" OTR Community 2. Preparation for rotational assign-OTR \*"Representational Seminar" for OTR ment to broaden perspective - one employees going to assignments year to a DDI office, other where they officially represent the Agency government agency or university for an advanced degree Master's degree, School of American International Service Univ. OTR 3. Update language skills OTR Language Learning Center, part time 4. Reappraisal orientation possibly OP \*''A Second Career'' OP towards retirement preparations OP 5. Liberal approval of time for OP \*"Preparation for the Future" personal counseling possibly on investments and savings

TRAINING PRO	Approved For Release 2006/0 Reports Officer			40: <u> </u>
	3.	4.	5.	6.
PHASE: <u>Senior</u> CODE NO:	DEVELOPMENTAL OBJECTIVES	ACTION COMPONENT	DEVELOPMENTAL TRAINING	FACILITY
	1. Management updating	OTR	''Advanced Management Program''	OTR
	2. Update language skills	OTR ·	Language Learning Center, part time	OTR
	3. Update Agency and Intelligence Community	OTR	''CIA Today and Tomorrow''	OTR
		·		

HASE:Departure	3.  DEVELOPMENTAL OBJECTIVES	4. ACTION COMPONENT	5.  DEVELOPMENTAL TRAINING	6. FACILITY
	Retirement programs	OP .	''Retirement Seminar''	
			•	

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20 APR 1974

### A SYSTEM TO IDENTIFY OCCUPATIONAL AFFINITY GROUPS IN THE AGENCY

REFERENCE: PASG Memo of 30 November 1973 to DCI

### BACKGROUND

Paragraph 8 of referent memorandum directs attention towards ascertaining the feasibility of establishing a computerized system for identifying employee groups having common functions or occupational specialties, i.e., along the lines of a modified Military Occupational Specialty (MOS) System, to:

- a. facilitate quick access to machine stored information about employees with certain curlifications or combination of qualifications, and
- b. permit useful statistical comparisons of individuals in affinity groupings irrespective of location.

Hopefully, the advantages sought by this concept could be achieved by modifying the existing programs relating to the Agency's Occupational Code and Qualifications Records Systems. In this respect, however, referent memorandum recognized the separate and distinct operations of the Agency's Occupational Code System and the Qualifications Record System and the incompatibility and inadequacies of the systems as presently constituted to serve as a fully integrated vehicle to achieve the purposes desired. Similarly, the experience of an early coding structure (mid-1950's) which actually incorporated MOS codes disclosed serious shortcomings to the use. Independent series definitions and updatings by the military services created vexing problems, inconvenience, and confusion in search and retrieval operations. same incompatibilities which are the result of the different applications of systems among the services are attendant today. Therefore, in determining the feasibility of establishing a system to accomplish the purposes noted above, interest was concentrated on use of the Qualifications Records System.

### STAFF AND PROPOSAL

The Qualifications Record System can be utilized to develop and establish "Affinity Groups" which identify employees having common



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2. Establish an appropriate Directorate panel structure and procedures to conduct, at least annually, the evaluation and ranking of professional personnel.

3. Provide the evaluation panels with uniform ranking criteria that will identify employees with the highest and least potential and those in between. Normally, those having the lowest rankings will have this fact made known to them.

4. Provide for periodic review by
the Deputy of evaluation activities
and results.

- the newly integrated Career Service
  should formally be redesignated as
  Career Sub-Groups which are authorized
  to retain their present structures and
  "designations" until the SPRB concludes
  that changes must be made to improve
  personnel management within the Service
- 3. Career Sub-Group representatives

  could make up a working study group

  serving the SPRB and tasked with the

  study of specific issues or problems

  relative to the development or dis
  semination of uniform evaluation

  criteria. (This process would occur

  after the SPRB review of current

  practices when it is in a position

  to make recommendations relative to

  establishing uniform criteria.)
- 4. The SPRB should establish a schedule for briefing the Head of the Service on the results of evaluation activities for each Career Sub-Group.

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In connection with Management by 5. Objectives, the Annual Personnel Plan and the Personnel Development Program, establish Directoratewide personnel objectives.

- 6. Establish a program and criteria for the career management of supergrade personnel at the Directorate level.
- 7. Create a Directorate-wide counseling program which, as a minimum, will provide for the counseling of employees as appropriate in the evaluation process. Also provide for a visible counseling source or sources that employees can go to on their own initiative in order to seek job assistance and career guidance.

- 5. Individual offices within the Directorates and the DCI area should participate in developing action plans for implementing personnel objectives related to the APP, PDP and PASG. The SPRB should be the focal point for the development of these objectives and should be responsible for monitoring progress toward the attainment of these objectives.
- The SPRB should oversee the operation of a program for the career management of supergrade personnel.
  - Each Career Sub-Group should be directed to establish a counseling service. The CMO and specific members of career boards or panels within Career Sub-Groups should be designated as career counselors. Each career counselor should be provided training in counseling techniques. (OTR and PSS/OMS have developed a pilot course for this purpose.) The particulars as to the operation of the counseling service must be published and disseminated to all members of the Career Sub-Groups.

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8. Organize logical groups, below
Directorate level, on either a
grade, function, program, etc.,
basis which, for their members,
will implement the personnel
policy guidances and instructions
of the Directorate.

- 9. Establish Directorate standards

  for selecting candidates to attend

  senior schools or courses, including the requirement that consideration be given before the training
  as to how the trainees will be
  utilized after attending the
  schools or courses.
- standards for approving external full-time and part-time training, including the requirement that consideration be given before the training as to how the trainees will be utilized after attending the schools or courses.

8. The need for changes in the present array of Career Sub-Groups can only be confirmed after further study and after the SPRB has become thoroughly familiar with existing structures. Special inter-Career Sub-Group panels could be established to assume cognizance and responsibility for employees in special caregories should such be established after examination of occupational affinity groups by OP.

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9. The SPRB should develop common standards and guidances as appropriate (OTR to provide technical support).

10. The SPRB should develop common standards and guidance after receiving
input from each of the Career SubGroups (OTR to provide technical
support).

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ards for managerial positions and for occupational positions or groups when training is considered significant for job performance and employee development.

- 12. Provide policy to facilitate inter-Directorate transfers and rotational tours.
- 13. Establish procedures and provide guidance for recommending Honor and Merit Awards.

- The Head of the Career Service 11. should require each Career Sub-Group to develop training profiles for their managerial positions and other occupational groups where training is an integral element in effective job performance and employee development. Following the review of their rationale by the SPRB they would be approved by the Head of the Service. The PDP developed by each Career Sub-Group should include the establishment of training profiles for specific employee groups (by grade within occupational specialty).
- 12. SPRB to consider with staff support from OP.
- 13. SPRB should be briefed by OP on the past unevenness of standards for granting such awards. SPRB could task OP to develop proposals for providing guidance to all components within the Directorates.

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- 14. Provide a system for the annual review of supergrade personnel in Personal Rank Assignments, to effect corrective actions when needed.
- Develop procedures to handle 15. potential surplus cases, including the following elements: counseling, consideration for retraining and/or reassignment, and notification of surplus status.
- 16. Establish a uniform grievance procedure within the Directorate.

- 14. OP to provide periodic tabulations to the SPRB for review. The Board will consider corrective actions should such be required.
- 15. All Career Sub-Groups should examine, under the supervision of SPRB, their procedures for identifying and handling surplus personnel to insure they are consistent with Agency regulations and policies.
- 16. SPRB to review current procedures in use by the Career Sub-Groups, as may be necessary. The Board will direct that changes be made if necessary to insure that Agency regulations on this subject are being satisfied and that a uniform procedure exists with the Directorate.

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